

# Your Everything Solution for Medical, Scientific and Laboratory Supplies and Services

*Learn more at [www.gsa.gov/medscientificsolutions](http://www.gsa.gov/medscientificsolutions)*



**For fast, flexible, cost-effective procurement, turn to GSA's Multiple Award Schedules (MAS) — meet your acquisition challenges while achieving your mission's goals.**

**Speed** – Shorten procurement lead-times and reduce your administrative burden and costs with quick and easy access to thousands of pre-qualified, industry leading contractors.

**Selection** – Compete among a vast selection of expert service and product providers to meet your mission needs from the largest, most reliable government procurement source.

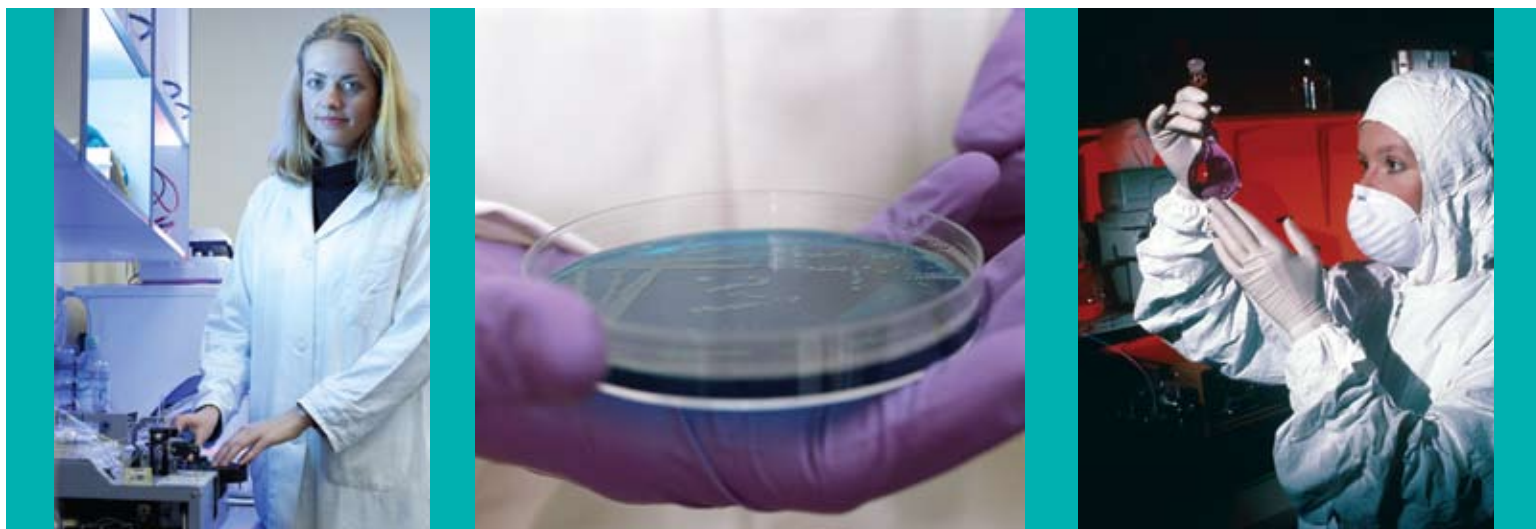
**Flexibility** – Tailor RFQs and orders to your unique purchasing requirements and negotiate pricing below our ceiling rates to fit your specific needs and budget.

**Efficiency** – Streamline contracting while maintaining FAR compliance when you issue orders directly to pre-qualified contractors.

**Value** – Simplify your procurements by tapping into our pool of proven sources that have already been determined responsible and technically capable — at fair and reasonable prices.

**Transparency** – Leverage a suite of eTools that help identify qualified, small business contractors and maximize competition.

**Manage Your Procurement** – Your agency contracting officer will retain control of your procurement including requirements development, evaluation and award of the order.



At GSA, we offer your agency an integrated approach to accessing the broadest range of Medical, Scientific and Laboratory Solutions. GSA simplifies your access to thousands of pre-qualified product and service providers, allows you to tailor orders to meet your unique requirements, and lets your agency negotiate pricing below our ceiling rates. We can assist you in accessing the experts needed for all phases of making your organization's medical, scientific and laboratory practices more efficient. Products and services available from GSA include:

- Test and Measurement Equipment;
- Unmanned Scientific Vehicles;
- Laboratory Instruments;
- Geophysical and Environmental Analysis Equipment;
- Mechanical, Chemical, Electrical, and Geophysical Testing Services;
- Packaged Healthcare Rooms; and
- Medical and Science Training.

The GSA MAS program is the largest, most comprehensive acquisition vehicle available to the federal government. GSA MAS contracts offer your agency complete, state-of-the-industry products and services designed to meet today's challenges with leading medical, scientific and laboratory services and support products. These contracts are created to help agencies like yours comply with daily operational requirements. Though GSA has already negotiated fair and reasonable pricing, ordering activities can seek additional discounts with MAS contractors before placing an order.

Following is a list of three cross-MAS groupings to help you determine the products and/or services that meet your needs in the medical, scientific and laboratory arena.

### **Scientific Equipment and Services ([www.gsa.gov/scientific](http://www.gsa.gov/scientific))**

The latest technology and services available through the MAS program can help customers save lives and accomplish their respective missions. We provide you with one-stop shopping for all general-purpose and specialized laboratory equipment and furniture, unmanned aerial vehicles, measurement and testing equipment, and laboratory test and analysis services.

GSA's offerings include:

- Electrical and Electronic Properties Measuring and Testing Equipment;
- Pressure-, Temperature- and Humidity-Measuring and Controlling Instruments;
- Avionics Equipment;
- Chemical Analysis Instruments;
- Diluters, Pipettors, and Pipetting Systems;
- Environmental Chambers;
- Lab Equipment and Supplies;
- Noise-Measuring Instruments;
- Hazard-Detection Equipment; and
- Chemical, Mechanical and Electrical Testing.

## Training Solutions ([www.gsa.gov/mobis](http://www.gsa.gov/mobis))

No matter how complex or simple your training mission is, GSA's Training Services promise an extensive selection of highly qualified contractors who will work closely with you to offer courses and perfect training solutions. Whether you need training aids, materials or devices, or assistance, instructor-led training and/or customized training services, Training Services are the best avenue for resources and services provided at your location, off site, or online anytime.

Areas of training include (but are not limited to):

- Medical;
- Science;
- Military;
- Computer Technologies;
- Business;
- Financial Management; and
- 1102 Contracting Curriculum Core Training.

## Furniture Solutions ([www.gsa.gov/furniture](http://www.gsa.gov/furniture))

From executive conference-room tables, turnkey packaged rooms, and household and quarters furniture to special-use and miscellaneous furniture, GSA has it all, even when you need furniture for your medical, scientific and laboratory locations.

Variety of offerings includes:

- Packaged Healthcare (including long-term-care rooms, healthcare exam rooms, healthcare waiting rooms and healthcare offices);
- Executive Conference Room Tables;
- Movable Filing Systems;
- Packaged Rooms (including lobbies, suites, recreational rooms, individual sleeping quarters, dorms and barracks, and lounges and dayrooms);
- Packaged Offices (including office systems, conference rooms, training rooms, executive offices and classrooms);
- Household and Quarters Furniture (including patio tables and bunk beds);
- Special-Use Furniture (including bookcases for a library or student desks for a classroom); and
- Miscellaneous Furniture (including security filing cabinets, safes and vault doors).

For more information about construction medical, scientific and laboratory solutions from GSA, please visit [www.gsa.gov/medscientificalsolutions](http://www.gsa.gov/medscientificalsolutions) or e-mail [marketing.gps@gsa.gov](mailto:marketing.gps@gsa.gov).



## Flexible and Scalable Procurement

Government agencies are located worldwide, and they range in size, function and buying preferences. Our goal is to help your agency identify the best acquisition tools for your needs.

## Direct Access to Pre-Approved Contractors Online

The GSA MAS Multiple Award Schedules program establishes contracts with responsible contractors and negotiates ceiling rates for labor categories. The contracts are ready for federal government orders, saving time and effort over open market procurements. GSA's online tool, eLibrary, is a comprehensive information resource for GSA Multiple Award Schedules. The eLibrary allows users to search contracts by contractor name, contract number, Special Item Number (SIN), MAS number, and keywords. To learn more, visit [www.gsaelibrary.gsa.gov](http://www.gsaelibrary.gsa.gov).

## Complete Solution

When your requirements cross multiple disciplines or combine services and products, the strength and diversity of the GSA MAS contractor community can rise to the challenge. Many contractors can provide total solutions for complex requirements across numerous schedules. Contractor Team Arrangements (CTAs) allow MAS contractors to create their own partnerships and to provide comprehensive solutions beyond the scope of their individual contracts. And just recently approved, a deviation to the FAR (FAR Part 51.1) now expands the authority of contractors to use GSA sources of supply, including GSA MAS contracts, GSA Global Supply and VA Schedule contracts. To learn more, visit [www.gsa.gov/far51deviation](http://www.gsa.gov/far51deviation).

## GSAAdvantage®

GSAAdvantage® is the federal government's premier online ordering system that provides 24-hour access to more than 17 million product and service solutions available from 16,000-plus GSA Multiple Award Schedules (MAS) contractors — as well as all products available from GSA Global Supply™. GSAAdvantage! offers: FAR-compliant purchasing; direct contact with MAS contractors to increase procurement speed and efficiency; specified grouping of products and services; easy-to-use research capabilities that narrow results and compare features, prices and delivery options; and a streamlined online experience with instant online ordering. For those state and local government entities looking to simplify their procurement process, GSAAdvantage! offers them the ability to use their own state or local government-issued charge card to access a wide variety of products and services solutions. It also provides customers with multiple payment options and online viewing of order status to ensure complete order. The Advantage Spend Analysis Program (ASAP) reporting tool is also part of GSAAdvantage!; this tool serves several functions, including giving authorized users access to GSAAdvantage! sales and statistical data, with the option of running valuable reports. To learn more about how GSAAdvantage! can help you, visit [www.gsaadvantage.gov](http://www.gsaadvantage.gov).

## eBuy

eBuy is an online Request for Quote tool to receive information for highly complex, large quantity or big-ticket procurement requirements. eBuy streamlines the solicitation process for customers by providing a single tool to post solicitations, receive quotes from GSA Multiple Award Schedules, GWAC or other GSA technology contractors, find sources of supply, submit responses and establish and use Blanket Purchase Agreements. eBuy creates value through instant access to contractors, paperless procurement from "cradle to grave," full compliance with Section 803 of the 2002 National Defense Authorization Act, real-time RFQ management, volume discounts, electronic award notification and debriefing, and best-value practices through enhanced competition. It is ideal for customized services, with features that allow an agency to designate an RFQ as "Sources Sought," attached specification documents and describe complex or customized requirements. By using eBuy, customers can reduce the time spent on procuring products and services so that they can concentrate on their true missions. To learn more, visit [www.ebuy.gsa.gov](http://www.ebuy.gsa.gov).

## GSA Global Supply™

From office supplies to disaster relief products, GSA Global Supply™ provides fast, easy access to hundreds of thousands of established-source products for federal government agencies at the federal, state, and local levels. Depending on the customers needs, Global Supply can facilitate any requisition-based orders (with no need for comparison shopping) through worldwide delivery, 24/7 support, AbilityOne (formerly known as JWOD) guaranteed products, payment using GSA SmartPay® or AAC/DoDAAC, government-to-government transactions, and unrestricted spending limits. It also ensures that all orders comply with the Federal Acquisition Regulations and other DoD, socioeconomic, and environmental policies with which customers need to be concerned. To learn more, visit [www.GSAGlobalsupply.gsa.gov](http://www.GSAGlobalsupply.gsa.gov).

## Ensuring Re-Use with GSA Personal Property Management

Screening other agencies' excess personal property inventories is the federal government's priority source of supply. And with today's increased environmental consciousness, reusing excess property is a source of pride. To help you acquire the excess property your agency needs, GSA offers [www.gsa.gov/gsexcess](http://www.gsa.gov/gsexcess), the personal property reporting tools for the federal government. At GSAXcess®, reporting, searching and selecting excess property is convenient and user-friendly.

## Additional Information

The home base for information on Construction Medical, Scientific and Laboratory Supplies and Services is [www.gsa.gov/medscientificalsolutions](http://www.gsa.gov/medscientificalsolutions). This site contains links to external resources and regulations and additional resources and training.

GSA invites your questions to one of our Construction Medical, Scientific and Laboratory Supplies and Services contracting experts; simply send inquiries to [marketing.gps@gsa.gov](mailto:marketing.gps@gsa.gov).



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